



# Anveo Mobile App

for Microsoft Dynamics

Version 16 · November 2023

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### The Anveo Mobile App

Fully offline capable for your notebook, tablet, or smartphone



Available for Microsoft Dynamics 365 BC (Business Central) and Microsoft Dynamics NAV 2009 R2 - 2018 (from Navision 3.6)

### One solution for all systems:







# Experience new mobile working environments with the Anveo Mobile App

Benefit from a new Microsoft Dynamics experience while on the go. With the Anveo Mobile App, Microsoft Dynamics becomes available on your laptop, tablet, and smartphone – offline capable, regardless of network coverage.

# Experience

### One Solution For All Industries

Experience with Anveo a flexible toolkit for creating your own app

#### SALES & CRM

Quotes, orders, contacts, prices and inventory levels

#### **DELIVERY**

Assign delivery orders, document delivery, digital signature

#### **SERVICE**

Get your to-do list, enter work times, travel expenses and required items.

#### ISV

App for your ISV solution



### Anveo Mobile App For Sales Representatives

With the Anveo Mobile App, your mobile sales team can access customer data, quotes, orders, meeting reports, and more: anytime and anywhere

The app automatically synchronizes in the background. You will always have your data on hand.



#### Increase Your Efficiency

- ✓ Faster response times: Once the order has been created, the warehouse is able to ship on the same day to the customer
- ✓ Always up to date: With access to live stock levels, you can reserve scarce items
- ✓ Save time: Enter important information such as meeting reports

"We wanted a fairly basic system [...] for our Account Managers. [...] Usability was therefore at the focus of decision-making."

#### Corporación Beta



Start

















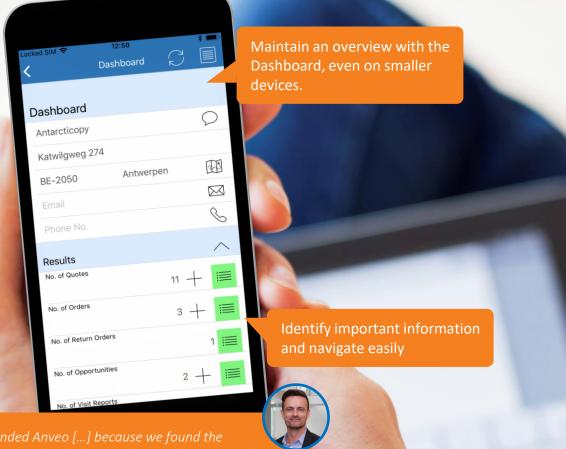
My Messages











"We recommended Anveo [...] because we found the Anveo Mobile App to be the best on the market to meet the customer needs for offline capabilities, easy customization and fast synchronization."

Kim Hvilsted, NAV-Vision

### Quick Start Made Easy

Benefit from the extensive preconfigured functions of the Anveo Sales App.

#### **QUOTES & ORDERS**

- ✓ Display & create
- ✓ Price calculation
- ✓ Digital signature
- ✓ Item information
- ✓ Live-item stock
- ✓ Invoice & credit note
- ✓ History, e.g. customer item

#### **SALES PRESENTATION**

- ✓ Items with pictures
- ✓ PDFs and other details always at hand
- ✓ History of presentations
- ✓ Automated creation of quotes & orders
- ✓ Automatic saving of viewed items

#### **MEETING REPORT**

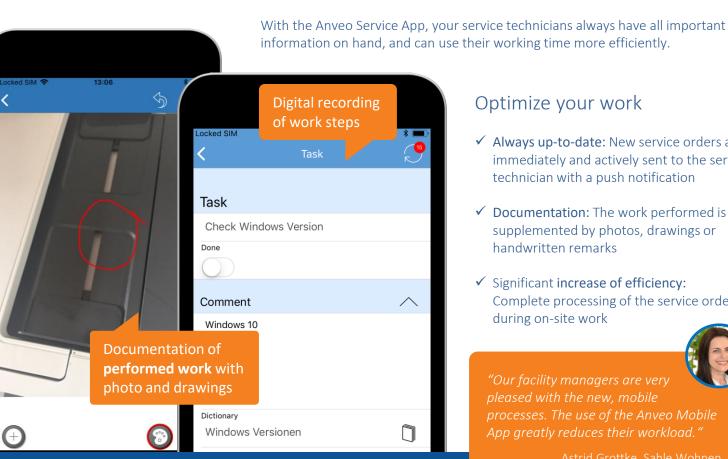
- Digital notes
- Evaluation of meetings
- ✓ Connection with CRM sales opportunities
- ✓ All contact details
- Attach photos
- ✓ Print reports
- ✓ Meeting history

#### SIMPLE HANDLING

- ✓ Clear dashboards
- ✓ Central, structured search
- ✓ Active notifications from Microsoft Dynamics

"Finally I have all the necessary operating information always and everywhere at hand and after visiting the farmer I can enter all the information into the program so that my colleagues know what's going on! "

### Anveo Mobile App For Service Technicians

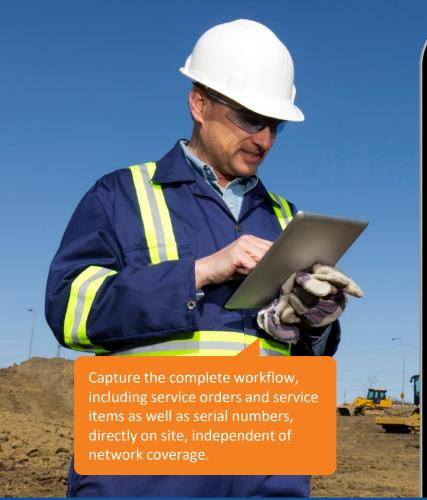


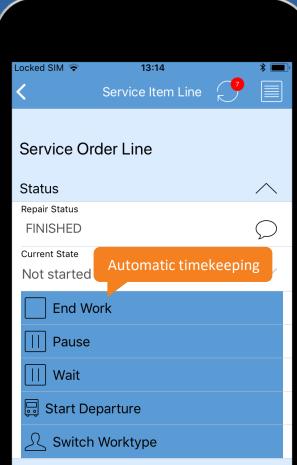
#### Optimize your work

- ✓ Always up-to-date: New service orders are immediately and actively sent to the service technician with a push notification
- ✓ **Documentation**: The work performed is supplemented by photos, drawings or handwritten remarks
- ✓ Significant increase of efficiency: Complete processing of the service order during on-site work

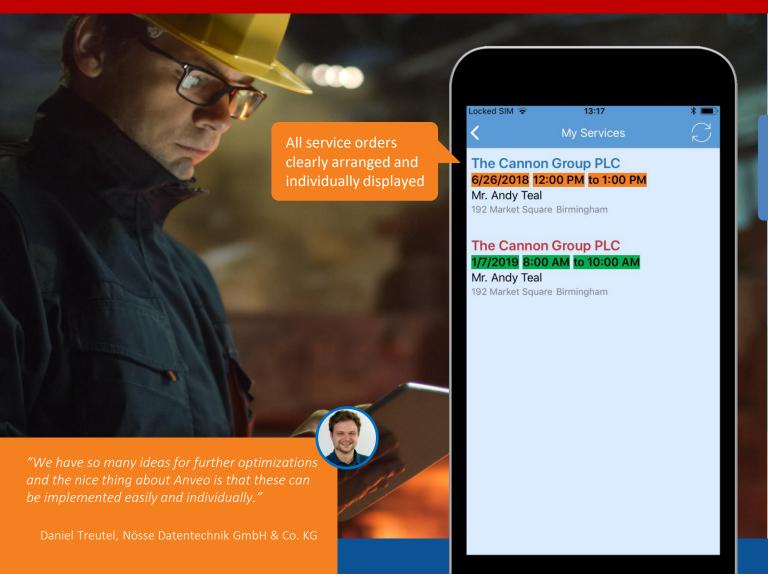
pleased with the new, mobile processes. The use of the Anveo Mobile App greatly reduces their workload."

Astrid Grottke. Sahle Wohnen









### Quick And Easy Start

Use the preconfigured functions of the Anveo Service App for a quick deployment.

#### **SERVICE ORDERS**

- ✓ Display & edit
- ✓ Automatic timekeeping
- ✓ Service item information
- ✓ Task list
- ✓ Digital signature
- ✓ Capture and edit photos
- ✓ Save and recall GPS positions
- ✓ Start navigation

#### **SERVICE ITEMS**

- ✓ Item data with pictures and serial numbers
- ✓ Product PDFs always on hand
- ✓ List of components
- ✓ Item history
- ✓ Contract data as PDF
- ✓ Stock levels of replacement items in the vehicle or warehouse

#### SIMPLE HANDLING

- ✓ Active notifications from Microsoft Dynamics
- ✓ Central, structured item search
- ✓ Historical data

"Anveo has convinced us with its flexible customizing possibilities. If the time is available, you can set up everything yourself. The add-on is easy to understand and simple to use, directly out of Microsoft Dynamics."

Alexander Bruckert, ulrich medical®





### Anveo Delivery App

Digitally display your complete goods delivery process - individual customizations can be quickly implemented thanks to the preconfigured Anveo Delivery App.

#### **DELIVERY REQUEST**

- ✓ Create a delivery request in Dynamics
- ✓ Select delivery vehicle
- ✓ Select stored delivery address
- ✓ Enter custom delivery address
- ✓ Add specific delivery details
- ✓ Assign the delivery request to a driver

#### **DELIVERY**

- ✓ Clearly display of all deliveries
- ✓ Specific delivery instructions
- ✓ GPS navigation to the location
- ✓ Note quantity discrepancies
- ✓ Text and photo documentation
- ✓ Proof of delivery with digital signature
- ✓ Collect returns

#### SIMPLE HANDLING

- ✓ Easy access to all relevant data
- ✓ Can be used offline at all times
- ✓ Fast and secure data exchange between back office and driver

"Our Microsoft Dynamics NAV experts evaluated different solutions on the market. We finally chose Anveo because the Anveo Mobile App met all of our requirements and impressed us with its usability."

Carol Stephens, H. Weston & Sons Ltd

### Your Individual App For Microsoft Dynamics

Create your own individual app according to your requirements - the Anveo Mobile App will adapt flexibly to your processes.



Simply adapt the design of the app by yourself in just a few clicks – directly in Microsoft Dynamics 365 Business Central or Dynamics NAV 2009 R2 - 2018 (from Navision 3.6).

#### Your Benefits

- ✓ Significant increase in efficiency due to faster response times
- ✓ Simple and intuitive customization to your application areas and processes
- ✓ Easy implementation at your company with an experienced partner at your side.

"We have been very well supported by the Anveo team throughout the entire project. The technical support team was a great help to us. We really enjoyed working on this project."

Astrid Grottke, Sahle Wohnen



"We are very satisfied with the Anveo Mobile App and have achieved significant business value by optimizing our procurement process. Further implementation of the solution in warehouse and sales division is already planned."

Daniel Lapp, DSHwoo

#### Possible fields of application

- ✓ Device maintenance
- ✓ Project planning / documentation
- ✓ Truck tours / delivery of goods
- ✓ Apartment handover
- ✓ Heating meter reading
- ✓ Polls
- ✓ Tracking by GPS
- ✓ Productions counts
- ✓ Project documentation
- ✓ Retail sales
- ✓ Digital item catalogue
- ✓ Time & travel expenses
- ✓ CRM contacts and history
- ✓ Mobile purchasing
- ✓ Conferences / Exhibition
- ✓ Warehouses
- ✓ Your individual field of application

### Always Available App Due To Full Offline Capability

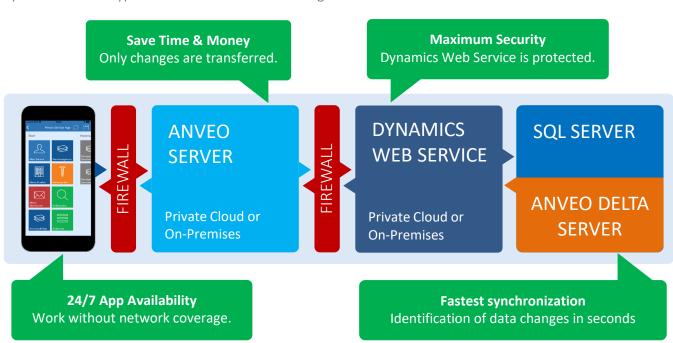
The Anveo Mobile App gives access to your Microsoft Dynamics data from anywhere.





### Technical Structure Of Anveo Mobile App (On Premises)

The Anveo infrastructure provides the most sophisticated offline synchronization solution for Microsoft Dynamics with encrypted data transmission and storage on the mobile device.



#### Full On Premises & BC Online Support

The Anveo Mobile App is available for both **On Premises** and **BC Online** versions. For BC Online, the infrastructure is provided as a SaaS solution and is ready to use.

### Anveo Mobile App Components On Premises



#### **Anveo Mobile App Extension** or FOB-Download

Provided by conion media GmbH Free of charge



Installation



#### **Microsoft Dynamics 365 BC** or Dynamics NAV

On Premises or Private Cloud

Operated by end customer or other service provider



#### **License Key**

Provided by conion media GmbH obtained via Anveo Partner According to price list



Installation and Activation





#### **Anveo Server**

Data synchronization with **Microsoft Dynamics** On Premises or Private Cloud Operated by end customer or other service provider.



App Store, Google Play, Microsoft Store or man, inst.

**Anveo Mobile App Client** 

Provided by conion media GmbH Free of charge



App Installation

#### **End user devices**

### Anveo Mobile App Components BC Online (SaaS)



Anveo Mobile App Extension from Microsoft AppSource

Provided by conion media GmbH
Free of charge



**Extension Installation** 



#### **License Key**

Provided by
Anveo IT Services GmbH
obtained via Anveo Partner
According to price list



Activation



#### **Anveo Mobile App Client**

App Store, Google Play,
Microsoft Store or man. inst.

Provided by conion media GmbH

Free of charge



App Installation



Microsoft Dynamics 365
Business Central Online

Public Cloud / SaaS

Operated by Microsoft

Data exchange



### Anveo Mobile App Cloud Service

Data synchronization with Microsoft Dynamics 365

Operated by Anveo IT Services GmbH as a SaaS solution.





#### **End user devices**

Owned and managed by the end customer

#### Create your own solution

Experience the simple setup of the Anveo Mobile App in Microsoft Dynamics. The following examples show you how to either adapt the existing Anveo Mobile Apps or how to create a completely new app.

Define your solution in just four steps.

Customize



Position

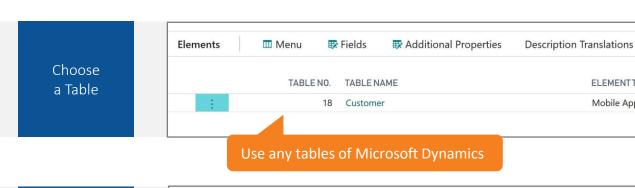
ELEMENTTYPE

Mobile App - List

REA

### **Define Layout**

What features to offer in the mobile app? You can set up the layout in just a few clicks. Select tables, fields, and the layout directly in your Microsoft Dynamics Client.



Define Fields and Layout

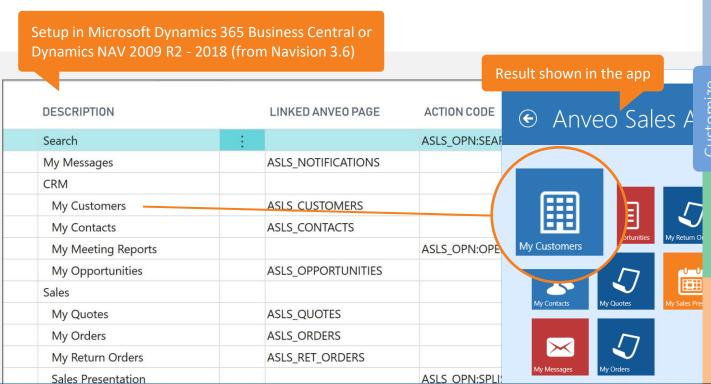
TYPE		FIELD NO.	DESCRIPTION	EDITABLE	VISIBILITY
Field	:	2	Name	Read Only	Visible
Field		1	No.	Read Only	Invisible
Field		8	Contact	Read Only	Visible
Field		5	Address	Read Only	Visible
Field		7	City	Rea Only	Visible

Anveo offers a large variety of layout settings

Step

### Setup of Main Menu

The main menu organizes access to the app features. Each menu entry has its own color and symbol. Different user groups may have different main menu entries.

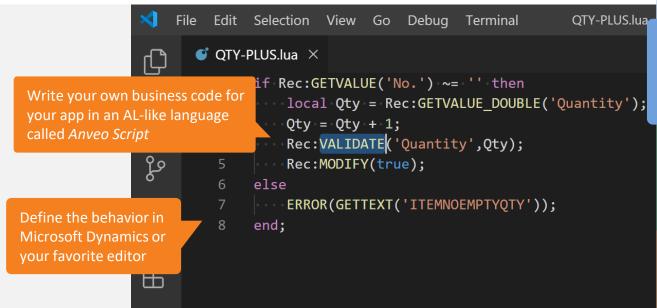


Step

### Configure Processes

Use Anveo Script to define your mobile business processes and offline reports.

The pre-configured *Anveo Events* codeunit, located in Microsoft Dynamics, controls the behavior of the data processing during mobile app synchronization.



### Setup Anveo User

Assign your Anveo Users to a Salesperson/Purchaser, Customer, Vendor or Resource. Automatically use this relation as a global data filter for all views.

Anveo Users control data access restrictions for your mobile users

Process Help Show Attached More options		
General		
Anveo User	Active · ·	
Jser Name Tom Smith	Last Login	Select an Anveo User
Comment	Last Action	Relation to filter data
Jser Language ENU	∨ Relation Ty	ype
xpiration Date	Relation C	Code
isallow Password Changes · · · · · · ·	Anveo Use	er Protocol Level · · · · · · Customer
lew Password · · · · · · · · · · · · · · · · · · ·	Logging L	evel Vendor Contact
ocked until	iii	Salesperson/Purchaser
		Employee Salesperson/Purchaser

### The Right Solution For Every Area Of Application

### Microsoft Dynamics App

Dynamics Desktop Processes as a Template, No Mobile Processes

Online Only, Requires stable Internet connection

Mobile processes
Written by Dynamics
Developers

Moderate effort

For occasional mobile use

#### Microsoft Power Apps

No dynamic templates,
Just a Development
Environment

Mostly Online, Limited data caching

Implemented by Dynamics developers and Power Apps experts

Extensive investment and project risk

Optimal for mini apps

#### Anveo Mobile App

Ready-to-use Solutions For mobile sales, Service, and delivery

Always Available

Due to full

Offline capability

Setup in Dynamics by Users, partners And/or Anveo

Rapid Implementation with less resources req.

App as a daily working tool

#### The licensing of Anveo

Anveo offers flexible licensing to suit any usage scenario:

- ✓ Licensing by number of users
- ✓ Licensing by solution size
- ✓ Parallel use of several mobile solutions e.g. Anveo Sales and Anveo Service App

The Anveo Mobile App license is bound to the Microsoft Dynamics license number. For each Microsoft Dynamics license, an Anveo license is required.



### Anveo Subscription License

The Anveo Subscription license is a rental model and is available for both On Premises and BC Online versions. The license includes the Anveo Mobile App Cloud Service which is required for BC Online.

Take advantage of the full range of functions with a flexible license.

#### Low initial costs

License can be extended to meet your requirements at any time

Service plan for latest Anveo versions is already included.

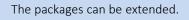


Term is until 30.06. or 31.12. of a year (at least one full month), thereafter every six months. One month corresponds to 30 days for monthly shares. Reduction of the license or termination 30 days prior to the end of the term possible. Invoice and payment on the first day of the respective performance period.

### License Packages Anveo App Users

Anveo App Users licensing is a one-time purchase model and is only available for On Premises versions.

License the number of users with Anveo-Login (Named User with max. 3 devices per user), the solution size is unlimited.





+1

€ 350

+1 € 400

+1 €600

5

€ 3.000

**20** € 12.000

50

€ 24.000

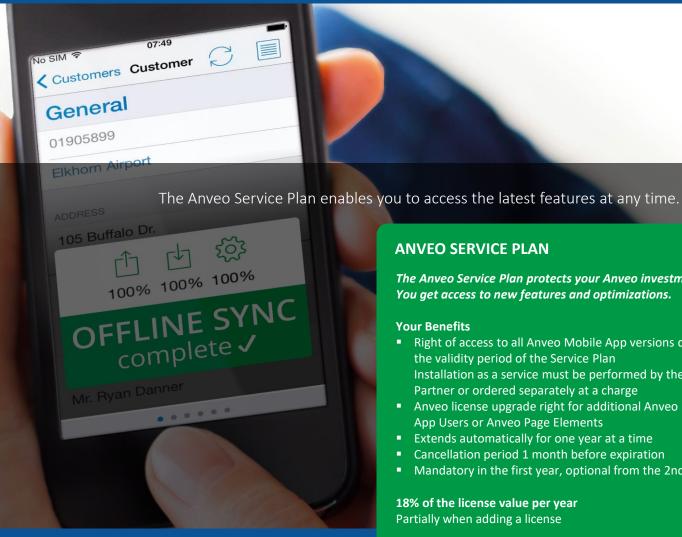


UNLIMITED

On Demand

Plus 18% Anveo service plan per year for the right to update to the latest Anveo version and to extend the Anveo license. Mandatory for the first year. Automatically renews for one year if not canceled 30 days prior to expiry .The installation of the update is not included in the service plan.





#### **ANVEO SERVICE PLAN**

The Anveo Service Plan protects your Anveo investment: You get access to new features and optimizations.

#### **Your Benefits**

- Right of access to all Anveo Mobile App versions during the validity period of the Service Plan Installation as a service must be performed by the Anveo Partner or ordered separately at a charge
- Anveo license upgrade right for additional Anveo Mobile App Users or Anveo Page Elements
- Extends automatically for one year at a time
- Cancellation period 1 month before expiration
- Mandatory in the first year, optional from the 2nd year on

18% of the license value per year Partially when adding a license

### Anveo Mobile App – Quality Review Plan

Respond to constantly changing markets and companies by optimizing processes and infrastructure

The Anveo **Quality Review** provides regular reviews to identify meaningful changes and necessary maintenance tasks. This ensures that the desired increase in efficiency is sustained.

Take advantage of our experience from countless projects and secure your investment results.

#### **INCLUDED SERVICES**

- ✓ Consistency check of data processing
- ✓ Validation of existing processes
- ✓ Identification of relevant updates
- ✓ Checking maintenance jobs
- ✓ Optimization of synchronization

#### YOUR BENEFITS

- ✓ Increase your **efficiency** through better data quality and speed
- ✓ The solution is more stable, your team is more satisfied
- ✓ Secure your investment

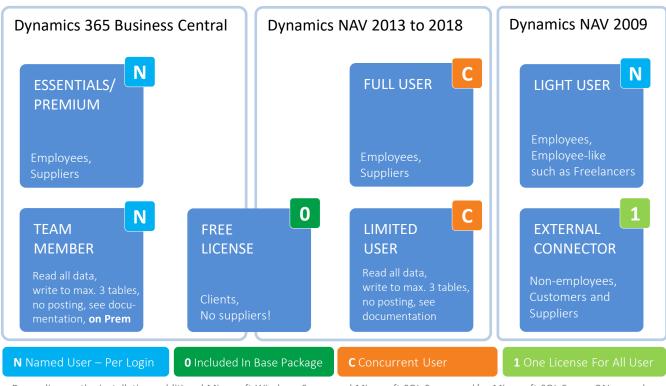
€ 120

monthly, per Anveo installation

Available for a minimum of 12 months and will automatically renew if not canceled at least one month prior to expiration. An active Anveo Service Plan or Anveo Subscription License is mandatory. Many services are included in the price of the regular checks, such as reviewing maintenance jobs, optimizing synchronization, and verifying data processing consistency. However, some checks may incur follow-up costs, especially in the validation of existing processes, which cannot be included in the price due to their varying scope and are therefore chargeable. A quote will be provided for this prior to any services being provided. The exact scope of services can be found here.

### Licensing Requirements

Anveo requires Microsoft Dynamics and possibly additional licenses



Depending on the installation, additional Microsoft Windows Server and Microsoft SQL Server and/or Microsoft SQL Server CALs may be required. This page is only non-binding preliminary information. Binding information is only available directly from Microsoft, e.g. in the Licensing Guide on Microsoft Partner Source.

#### **First Steps with Anveo**

We will be glad to assist you in evaluating the Anveo Mobile App. We offer the following services:

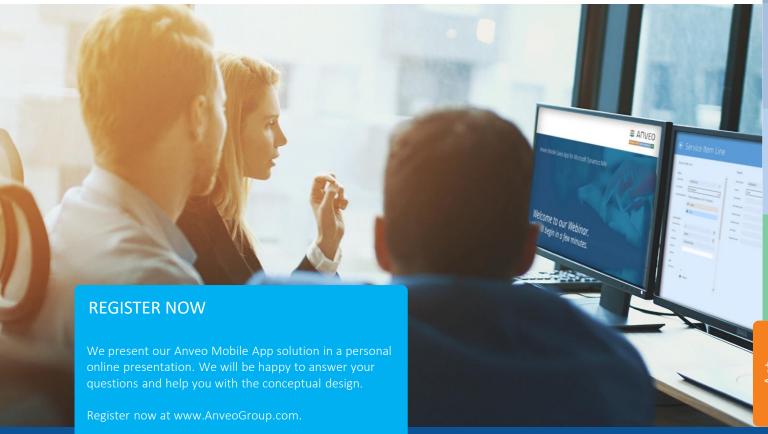
- ✓ Free access to the Anveo Mobile App demo system
- ✓ Demonstration and training videos on our website
- ✓ Personal online presentation
- ✓ Individual consulting we are happy to answer your questions



### The Next Steps



### Experience Anveo Live



### Anveo Quick Start Package

1 day WORKSHOP or SUPPORT

+

INSTALLATION on your system



30 day TEST LICENSE



#### Your benefits:

✓ On-site workshop: Detailed presentation and requirements analysis by an experienced project manager

or

- **1-day support package:** The Anveo support team helps with setup, implementation and / or trains you directly
- ✓ Installation: Evaluation of the Anveo solution on your own infrastructure
- Test directly for 30 days with your own data and devices
- ✓ Compatibility with hardware and software is checked in advance
- ✓ Working basis for quotation
- ✓ Installation can be used immediately for further development

Request a quote from your Anveo Partner.

The perfect first step.

### Anveo Mobile App – Setup at a Fixed Price

Project implementation with maximum planning security

Benefit from our experience in hundreds of successful projects and book your Anveo Mobile App setup at a fixed price.



Sales App € 17.900



Service App € 17.900



Delivery App € 15.900

#### **SERVICES**

- ✓ Feasibility test incl. project plan
- ✓ Customization of the app
- ✓ Installation
- ✓ Key user & admin training
- ✓ Guided Go-Live

#### **YOUR BENEFITS**

- ✓ Benefit from our experience
- ✓ Clearly defined scope of services
- ✓ project security ensures investment security
- ✓ Best user acceptance thanks to best practices
- ✓ Free of charge: Anveo Quality Review Plan\*

The package can only be booked after a feasibility check has been carried out and positively confirmed by Anveo. The offer will be based on a detailed project plan. The Anveo Mobile App is implemented on the basis of the Anveo Mobile Base Apps. Further information and the conditions for implementation can be found here. The Base Apps can be extended with additional components at additional costs. A valid Anveo Mobile App licence (at least 5 users) is required for implementation at the start of the project - this is not part of the fixed-price project.

\*If you start the project within 4 weeks after receiving our quote, you will receive the first year of Anveo Quality Review free of charge. For more information on the Anveo Quality Review Plan, click here.

### The Right Anveo Package For Every Situation

Anveo offers support services for every milestone of your project.

#### **QUICK START**



- ✓ Installation on your infrastructure
- ✓ Requirements workshop on site or training
- ✓ 30 days trial license

#### **TRAINING**



1 day (8h) practical training of your team for your own solution configuration

#### **INSTALLATION**



Installation of the Anveo Client Suite with all necessary components

#### UPDATE 1 system/ 2 systems



Complete update of all new Anveo Client Suite components in your infrastructure (for the same Dynamics version)

#### **QUALITY REVIEW**



- ✓ Regular system reviews
- ✓ Data consistency checks
- ✓ Checking and applying relevant Updates

#### FIXED PRICE SETUP



- Planning security
- ✓ Installation
- App Customization
- ✓ Key-User & Admin-Training

Please do not hesitate to contact us for individual packages.

### The Anveo Product Family





The Anveo product family offers valuable extensions for Microsoft Dynamics.

The Anveo products are sold by more than 450 Microsoft partners worldwide.

#### **MOBILE APPS**

Create your individual,

#### **WEB APPS**

Web-based solutions for Microsoft Dynamics 365 Business Central.

#### **EDI**

Electronic data exchange - 100%. in Microsoft Dynamics. EDI/EDIFACT without an external converter.

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